



ACHIEVE CREATE EXCITE
All Affiliates Meeting
June 26 and June 27 / Kansas City

ACE Mentor of DFW

Fund Raising



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13 years of experimenting

Awards Dinner, Grant Applications, etc..

Still making adjustments

To get better results!



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Secret weapon: Amy Green

Amy's company, I Event Solutions has a contract to provide support to the Chapter and all the event planning.

She also manages all the Board meetings and the meeting minutes with any actions items. She keeps all our files and manages any day to day items for ACE

We pay her firm \$2,000.00 per month



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Revenue streams:

1. Board Member dues
2. Golf Tournament
3. Bowling Tournament
4. Gifts



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Board Member Dues

\$42,000.00

24 board members give \$2,000.00 per year

We have some ISD Board members who do not pay

We have some that provide “in kind” donations

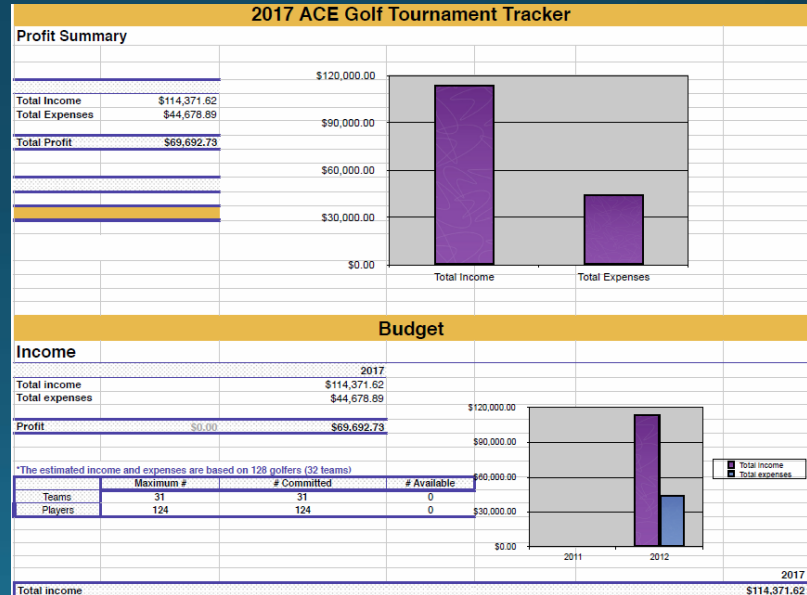


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Golf Tournament and Raffle \$70,000.00 net proceeds

2017 ACE Mentor Program Golf Tournament - Sponsors				
Title Sponsor	VIP Sponsors	Hole Sponsors	Ind Golfers	Non-Golf Sponsorships
	1. VCC	1. CDC, Inc.	1. JE Dunn	Blackjack
	2. Mycon	2. Hicks Lightning Protection	2. JE Dunn	1. Lone Star Electrical Supply
	3. Hill & Wilkinson	3. Walker Engineering, Inc.	3. CMC Rebar	
	4. EMJ Construction	4. McCarthy Building Company	4. Walter P Moore	Bev Station
	5. Turner Construction	5. WSP + ccrd		1. Siemens
	6. Lasco/Zaxon Commercial, LLC	6. HKS, Inc.		2. GCPAT - Grace Products
	7. Siemens	7. The Brandt Companies		
	8. Osborn Structures, LLC	8. TAS Commercial Concrete		Contest
		9. Perkins + Will		1. GCPAT - Grace Products
		10. DPR		
		11. Cummins Sales and Service		H-I-O
		12. Rogers O'Brien Construction		1. JE Dunn
		13. JO		2. SBB Marketing
		14. JJA, Inc.		3. Hill & Wilkinson
		15. CEC Companies		4. Dee Brown, Inc.
		16. Lee Lewis Construction, Inc.		
		17. DFW Door & Hardware		
		18. Fabulous Floors		
		19. Balfour Beatty		
		20. Southwest Construction Services		
		21. Architectural Lighting Alliance/ Graybar Electric Supply		
		22. Gensler		





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Bowling Tournament



\$15,000.00 net proceeds

1. Sponsorships
2. Raffle of gifts from Board Members and industry vendors



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Gifts

Approx.: \$10,000.00/yr

- Beneficiaries of Corporate Golf Tournament proceeds
- HCA Scholarships
- Personal Gifts of cash
- Donations from Company charitable fundraising



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Annual Operating income/expenses

	2015/2016	2014/2015	2013/2014	2012/2013	2011/2012
Total Income	147,754	115,062	96,700	103,049	101,136
Total Costs	99,540	98,584	84,680	60,713	74,759
Scholarships	36,000	29,000	29,500	27,250	19,000
Expenses	63,540	69,584	55,180	33,463	55,759
Expense Ratio	43%	60%	57%	32%	55%



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Scholarships

2003 – 2016 - \$400,000.00

70 Students to date

Rules:

Funds goes to the college direct, not the student

We verify that they are in a ACE curriculum

They must use the money in 6 years or it reverts back



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Advice:

Start slow – Don't have high expectations early
Do not compete with existing dates for other fund
raisers.

It's a team effort – get everyone involved

We have a great cause that people want to get behind

Make a personal plea for our industry