

ACE Virtual Series

Q&A Report:

FUNDRAISING

8.21.20

| Questions | Answers |
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| Any idea on a % of corporate sponsors that are outside of a GC? we seem to have a lot of GC that are the only ones that give financially. FYI - we are typically 85% or more that are corporate sponsors. | it depends on the affiliate, the board, location, etc. |
| Is ACE Day of Action going to be an Annual event? | We will discuss with all of the affiliates after #ACEday2020. We hope it will be a day that affiliates will benefit from. |
| How long did this fundraising campaign take you? how far in advance did you plan with your social media images, creating the pages, etc. | It could take a few weeks to months to years to set up for a fundraising campaign. Always start earlier than you think you need to. |
| For the wine tasting. I assume that the cost is \$80 to the vendor. How is a chapter pricing to raise funds? | It varies. One event charged \$100 per person. |
| How did you determine the cost of a student to be \$500/year? | We looked at the graduated enrollment, tracked students who completed the program, crunched numbers. Over time they made the \$500 a nice even round number. |
| In San Diego, we have a 5 year slush-fund. If the funds are not claimed within 5 years of being awarded, it rolls back into the main fund. It seems to have worked smoothly so far. | Thank You - this is a great best practice guideline/suggestion. |
| Will any of the session cover non-event based fundraising; our affiliate does NO event based fundraising and raise about 90K per year | There are a couple of affiliates presenting on various ways to fundraise today. We would love any feedback, suggestions and best practices on other ways to fundraise. |